

## THE ALLIURIS GROUP

ALLIANCE OF INTERNATIONAL BUSINESS LAWYERS

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- Tascheva & Partners, Sofia, Bulgaria
- Volks Hedleys, London, England/UK
- Yamaner & Yamaner, Istanbul, Turkey
- Young & Partners, Edinburgh/Glasgow, UK

The ALLIURIS GROUP is organised as an international association under Belgian Law with its seat in Brussels.

[www.alliuris.org](http://www.alliuris.org), [info@alliuris.org](mailto:info@alliuris.org)

## Summer School in Vienna

The annual Alliuris Summer School is the highlight for many junior lawyers in member firms. The 2012 summer school took place from 26 June to 30 June in Vienna and was organised by our Austrian partner law firm, PHHV Prochaska Heine Havranek Vavrovsky Rechtsanwälte GmbH (PHHV). Thirteen (13) training participants from various European countries and China attended the three-day legal seminar covering arbitration moot court, legal English skills and the principal witness.

The participants had many opportunities to exchange knowledge and share experiences from their own local practices through the seminars as well as through a variety of free time activities. In addition, the participants visited the office of the host firm and had the opportunity to meet many of the Austrian colleagues.

The excellent organisation of the host firm guaranteed the success of this year's Alliuris Summer School. It was an unforgettable experience for all of the participants. The 5 days of intensive interaction promotes friendship between the young lawyers within the Alliuris Group. Many remain in contact on Facebook and look forward to meeting each other again.

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Conference Alliuris Academy

## PHHV as Hosting Firm

PHHV, with offices in Vienna and Salzburg has been a member of the Alliuris Group since 2006. It offers its clients an all-round service covering a wide range of areas in business law.

The law firm was first established in 2001 by Stefan Prochaska and its original name was Prochaska & Partner Rechtsanwälte GmbH. Dieter Heine and Hannes Havranek joined the firm as partners in 2004. Their names were added to the name of the firm. In 2012, the law firm of Prochaska Heine Havranek (PHH) merged with the Vavrovsky law firm (V) and is now known as Prochaska Heine Havranek Vavrovsky Rechtsanwälte GmbH (PHHV).

## Principal Witness Regulation

In the last conference Mr. Mathias Preuschl, attorney at law in Austria and expert in the area of criminal law and litigation, presented a detailed overview on principal witness regulations in Austria. A principal witness is a person, who was involved in an offence by itself (as co-perpetrator or party of the offence) and is willing to bring a substantial contribution for the clarification of a certain crime. The Austrian legislator decided to create a new principal witness regulation to clarify white collar crime and corruption cases, which is grounded in the Anglo-American system and based on the “small” principal witness regulation of the Austrian criminal law and the principal witness regulation of the Austrian Antitrust- and Competition Law. The new “big” principal witness regulation should motivate other parties to an offence to cooperate with the department of public prosecution by offering inducements and thus bring a deterrent effect.

The participants were invited to introduce the principal witness regulations in their own countries.

They made short presentations and exchanged their opinions based on different legal and political backgrounds. It was important for the young lawyers within the Alliuris Group to understand the different law systems, in particular, under the background of the growth of multi-national law firms and multi-disciplinary practices.

## Legal English Skills

On the second day of the Alliuris Summer School, the young lawyers took part in the Legal English course taught by Mr. David Goulden, former lawyer in the United Kingdom and lecturer at the University of Vienna.

At the beginning of the course, Mr. Goulden explained the functions of speech with some examples of the expressions that are often used in meetings. He discussed the skill required in expressing an opinion, suggesting, explaining, interrupting and so on. He also provided an introduction to different “team roles” as defined by Dr. Meredith Belbin who studied team-work for many years. Dr. Belbin identified nine team roles and she categorized those roles into three groups: Action Oriented, People Oriented, and Thought Oriented. In the subsequent Marshmallow Challenge, the participants had the opportunity to use Belbin’s model to understand their roles within a particular team. Critical thinking skills were also part of the course. Critical thinking is a type of reasonable, reflective thinking that is aimed at deciding what to believe or what to do. Mr. Goulden had prepared some videos, texts and games relating to this topic. The participants concentrated on learning the skills to:

- Identify elements in an argument – reasons and conclusions
- Judge the credibility of claims
- Clarify and interpret expressions and ideas
- Identify and evaluate assumptions
- Identify flaws and biases
- Draw inferences
- Analyse, evaluate and make decisions



Lunchtime in Vienna

## Arbitration Moot Court

The first conference was conducted by Dr. Eric Heinke, attorney at law in Austria and lecturer at AWAK (Academy for lawyers in Austria). He is an expert in the area of litigation and arbitration. He started his seminar with the introduction of the international arbitration in Austria. International commercial arbitration has played a role in Austria since the early seventies as a neutral country along with Switzerland and Sweden. The Austrian Federal Economic Chamber established the Vienna International Arbitral Centre (VIAC) in 1975 particularly for the settlement of East-West commercial disputes. Today, the VIAC operates on a worldwide basis. It administers international cases involving at least one party with its place of business or normal residence outside of Austria or cases concerning disputes with an international character.

The new Vienna Rules (VIAC's Rules of Arbitration and Conciliation) have been in force since 1 July 2006. The arbitration moot court began with a case concerning the dispute arising out of a purchase agreement governed by the United Nations Convention on Contracts for the International Sale of Goods (CISG). The legal basis of the case is the CISG and the Vienna Rules. The participants were divided into two groups and played the roles of a Canadian textiles company and a Finnish company which owns and operates a retail chain for clothing in Finland. Each group held an intra-group meeting to decide about strategy and legal arguments, and then presented its position through the spokesperson. The role of the arbitrator was played by Dr. Eric Heinke. He also expressed his own position and asked pertinent questions.

The purpose of the conference was to explain arbitration proceedings and the role of the lawyer in this process. It was necessary for the participants to react spontaneously and immediately in order to protect the interests of their "client". The participants also learned about techniques and strategies involved in the negotiation and discussion during an arbitral proceeding.



Summer School Vienna

## The City of Vienna

Vienna is the capital and largest city of Austria, at the same time a very colourful city with rich cultural life. Our wonderful hosting firm offered the young lawyers a wealth of activities from sightseeing in the city centre of Vienna and culinary experience in the wonderful restaurants to the night life with a wide range of bars and pubs.



Lunchtime in Vienna

## Reflections

(Email exchange between the participants and the host firm)

"... I would like to thank all of you for an incredible week and an unforgettable stay in Vienna! Special thanks, of course, to Barbara and everybody at PPHV who worked so hard to make this Summer Academy a success. You have succeeded gloriously! It was a pleasure to meet all of you and I hope we will meet again! ..."

*Maarten Lameris*

*Marree en Dijkhoorn Advocaten, Amersfoort/ Netherlands*

"... I am very happy that I met all of you in Vienna. I had really great days. I will miss the time spent together. Thanks to all of PPHV - team for the perfect organization and the kind attention. I learned a lot, met new friends and I hope to see you soon again! Barbara thanks a lot! ..."

*Veselina Kancheva*

*LP Tascheva & Partner, Sofia/ Bulgaria*

## Reflections

*“ ... It was a real pleasure to meet all of you in Vienna for my first alliuris summer school experience and my first trip in Austria...It was a wonderful week that I will keep the best “souvenirs”...  
I enjoyed a lot and I had very great time learning from all of you.*

*Thanks to all of PPHV’s team, especially Barbara for the quality of the organization and all delicate attentions...special thanks to dieter for the sightseeing by night in Vienna!!*

*I hope to meet all of you next time for new adventures of alliuris summer school. ...”*

*Alexandre Cabane  
Farthouat, Asselineau & Associes, Paris/ France*

*“ ... I would like to thank to Barbara and PPHV team for the great organization and their hospitality. I really enjoyed my time in Vienna. I hope I can visit Vienna again and I am waiting for your visit to Istanbul....”*

*Bilgen Bayraktar  
Yamaner&Yamaner Hukuk Bürosu/Law office, Istanbul/ Turkey*

*“ ... It has been great knowing all of you and I hope we can keep in touch. I would like to thank PPHV and Barbara especially, for making our stay in Vienna so pleasant. ....”*

*Raluca Lefticariu  
STALFORT Legal. Tax. Audit, Bukarest/ Romania*



Alliuris Academy in Vienna

## CALENDAR

Board Meeting	Brussels, October 06, 2012
Board Meeting	Glasgow, March 01-03, 2013
General Meeting	Brugge, June 06-09, 2012
Summer School	NN, June, 2013
Work Meeting	NN, August, 2013
Board Meeting	NN, October, 2013

Members, guests and spouses are invited to attend the meetings. Details will be forwarded and also published in [www.alliuris.org](http://www.alliuris.org).

## HUMOUR

„You are a cheat!“ shouted the attorney to his opponent.

„And you’re a liar!“ bellowed the opposition.

Banging his gavel loudly, the judge interjected, „Now that both attorneys have been identified for the record, let’s get on with the case.“

### Impressum

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Impressions of Vienna

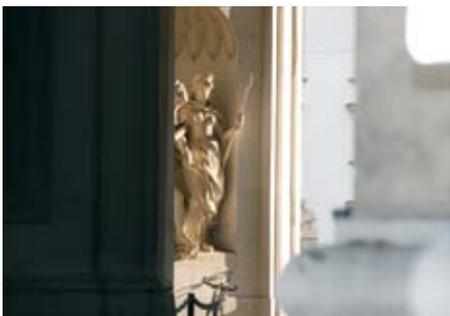


# ALLIURIS SUMMER SCHOOL

26. - 30. JUNE 2012

HOSTED BY PROCHASKA, HEINE & HAVRANEK

## VIENNA





Alliuris Academy in Vienna

Lunchtime





Impressions of Vienna





Alliuris Summer School Group in Vienna

